

# Carbon Footprint Management Certification for Sustainability Framework

# Assessment 2023

# Report for:

C. F. Martin & Co., Inc. (Martin Guitar) in 510 Sycamore St., Nazareth, PA 18064 United States



27 July 2023

Audit dates: 24 and 26 July 2023 Audit team: Ondrej Tarabus

Type of certificate:Product Footprint Certificate code: n/a, see Sustainability

Framework certificate

Certificate issued: n/a, see Sustainability

Framework certificate

Report based on Standard(s): Preferred by Nature Carbon Footprint Management Standard

(V SF 2.1 - 2023)

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### 1. Introduction

The purpose of this report is to document conformance with the requirements of the Preferred by Nature Carbon Footprint Management Standard for Sustainability Framework v2.1 by C. F. Martin & Co., Inc., hereafter referred to as the "Organisation".

Preferred by Nature auditors evaluate the Organisation's systems and performance against the applicable requirements and document their findings in this report. The section below presents the conclusions of the audit team and any Non-Conformity Reports (NCR) which the Organisation needs to follow-up on.

The assessment report and its content are kept entirely confidential, except for information that is posted in Preferred by Nature's online database (see Appendix B and C of this report).

Carbon Footprint Management certification is a mechanism for assuring greenhouse gas (GHG) emissions tracking and reporting by a given product, ensuring that all significant emissions are included and that data collection methods and emissions reduction calculations are accurate and ensuring transparency in the organisation's carbon claims.

# 2. Audit conclusions

#### 2.1 Audit Recommendation

Based on the Organisation's conformance with the Preferred by Nature Carbon Footprint Management requirements, the auditor makes the following recommendation:				
$\square$	Certification approved:			
	One minor non-compliance issued.			
	Certification not approved:			
Addition	nal comments:			
2.2 No	n-conformity Reports (NCRs)			
NCRs i issued statem	NCRs describe evidences of the Organisation's non-conformances identified during audits. Include defined timelines for the Organisation to demonstrate conformance. MAJOR NCRs during assessments/ reassessments shall be closed prior to issuance of certificate ent. MAJOR NCRs issued during surveillance audits shall be closed within the identified e or it will result in suspension.			
☐ No No				



# 2.3 Open Non-Conformity Reports (NCRs)

NCR number: 01/23	NC grading:	Major □	Minor ⊠
Standard & Requirement:	Preferred by Nature Carbon Footprint Management Standard for Sustainability Framework V 2.1 requirement 2.1.9		
Description of Non-conformance:			
No buffer was applied by the organization on the total carbon footprint. While from the exclusion point of view, this would not be a problem (as only very minor emission sources are excluded) there is certain margin for error (based on the assessors evaluation the final carbon footprint could be for up to 8% higher than reported depending on the methodology and emission factors used) which is not regulated by the buffer.			
Corrective action request:  Organisation shall implement corrective actions to demonstrate conformance with the requirement(s) reference above.			
	Note: Effective corrective actions focus on addressing the specific occurrence described in evidence above, as well as the root cause to eliminate and prevent recurrence of the non-conformance.		
NCR conformance deadline:			
Client evidence:			
Evaluation of Evidence:			
NCR Status:	Open		
Comments (optional):			

# 2.5 Observations

OBS number:	Standard & Requirement:	Preferred by Nature Carbon Footprint Management Standard for Sustainability Framework V 2.1 requirement 3.1.2	
Description of findings leading to observation:	Location based emission factor was used. However, the source of the emission factor provided by the organization was representing the whole USA. During the interview with the responsible person, it was revealed that the emission factor used in the calculation was specific for Pennsylvania, however, the source of the emission factor was not provided to the assessor.		
Observation:	It is recommended for the Organisation to ensure that all emission factors are appropriate for the geographic scope of the emissions and that full information exists on the sources of all emission factors.		

# A3 Certificate scope

## A3.1 Scope details

The scope of the LCA study was 'Gradle -to - Gate" and all data related to energy consumption during manufacturing was accurate and provided by Martin Guitar. Additionally, all other data used



for carbon estimations related to raw materials used for the production of the OM Biosphere was estimated based on the type of material used and its weight Exemptions.

## A3.2 Carbon footprint calculation and result

Carbon Footprint Calculation				
Carbon Footprint Calculation	Specify method used to cald	culate carbon footprint		
Calculation	Cradle to gate			
		N. I. I. W		
		Global Warming Potential (GWP) fact		
		g/sites/default/files/ghgp/Global-Wa b%2016%202016%29_1.pdf	arming-	
	Specify sources of emission	factors (Provide links, if applicable)		
	✓ the impact of the raw ma	terial		
	√ distribution transportation	n of the raw material		
	√ distribution transportation of packaging material			
	✓ waste production during production			
	✓ energy consumption during manufacturing process			
	Specify emission factors (Provide links, if applicable)			
	Ecoinvent Database (CSE is an official user of the Database)			
	U.S. Energy Information Administration (EIA)			
	https://www.epa.gov/climateleadership/ghg-emission-factors-hub     Publications  Specify any major assumptions made in quantifying emissions and in the selection or development of emission factors			
	NA			
	Describe method used to calculate land-use change impacts, where applicable			
NA				
	Carbon footprin	t results (product)		
Year	Total footprint per kg of product	Total footprint per kg of piece	Reduction	
2022	Absolute: N/A	124.45 kgCO2e/one guitar	%	

## Number of physical sites included in this certificate: 1

This was first assessment, thus changes compared to previous audit are not applicable.



# Appendix C: Checklist for CFM certification (confidential)

2. Defining the boundaries of the carbon footprint	
2.1 Defining carbon footprint boundaries	
2.1.4. The Organisation shall define all <i>attributable processes</i> within the product <i>life cycle</i> (either <i>cradle-to-gate or cradle-to-grave</i> ) that generate emissions. The Organisation shall illustrate emissions in a process map.	Yes ⊠ No □ N/A □
Findings: The organization has defined product life cycle as cradle to gate. The process and emission sourced are illustrated in document called "LCA of OM Biosphere Summary"	
2.1.5. The Organisation shall identify, list, and include in its scope at minimum the required emissions sources across its value chain indicated in Annex I for <i>product footprints</i> .	Yes ⊠ No □ N/A □
Findings: The emission sourced are illustrated in document called "LCA of OM Biosphere Summary". All most important emission sources were included in the calculation.	
2.1.6. The Organisation shall report all GHGs applicable in CO2 equivalents to the scope of the <i>carbon footprint management system</i> . The Organisation shall, as a minimum, account for the 7 major GHGs: CO <sub>2</sub> , CH <sub>4</sub> , N <sub>2</sub> O, HFCs, PFCs, SF <sub>6</sub> and NF <sub>3</sub> .	Yes ⊠ No □
Findings: All relevant GHGs were considered in the calculation. The organization reports and calculates the carbon footprint in CO2e.	
2.1.7. Emissions that are projected to amount to less than 1% of the total anticipated carbon footprint may be left out <sup>1</sup> .	Yes ⊠ No □
Findings: The calculations of the raw materials 0.0022Kgr of Fiber-Black and 0.0004 kg of Decal-ink were not included in the study as there were inefficient data for their emissions factors but the emissions from these sources are minor than 1%.	
2.1.8. Emissions considered unfeasible to quantify or associated with unreasonably complicated or costly data collection may be left out in justified cases, provided total emissions excluded do not account for more than 5% of the total <i>anticipated carbon footprint</i> <sup>2</sup> .	Yes ⊠ No □
Findings: See above	
2.1.9. To compensate for any emission sources left out (2.1.7 and 2.1.8), the Organisation shall add an <i>emission buffer</i> to the total <i>carbon footprint</i> proportionate to the exclusions and any perceived margin of error.	Yes ☐ No ⊠ N/A ☐

<sup>&</sup>lt;sup>1</sup> This is also broadly referred to as "*materiality threshold*", set to ensure that very minor sources of emissions do not require the same treatment as more significant sources.

<sup>&</sup>lt;sup>2</sup> Note that the *anticipated carbon footprint* excludes the non-significant sources identified in 2.1.7.



footprint. W (as only ver error (based up to 8% hi	b buffer was applied by the organization on the total carbon thile from the exclusion point of view, this would not be a problem y minor emission sources are excluded) there is certain margin for d on the assessors evaluation the final carbon footprint could be for gher than reported depending on the methodology used) which is ed by the buffer.	
	excluded emissions, including carbon intensive activities that have n outsourced, shall be justified, and documented.	Yes ⊠ No □
Findings: Al	l outsourced emissions are justified and documented.	
2.2 Choosin	g a base year	
emis choi	Organisation shall choose a <i>base year</i> for which verifiable ssions data are available and shall specify the reasons for their ce. In justified cases of significant yearly fluctuations, the anisation may use an average over multiple years.	Yes ⊠ No □
Findings: Th	ne year 2022 was established as a base year.	
deci prog thar carb any	base year shall not be set earlier than 36 months from when a sion is taken to engage <sup>3</sup> in this carbon footprint management gram. In the event the Organisation already set a base year earlier in 36 months from when a decision is taken to engage in this from footprint management program, the existing base year and prior carbon reductions may be claimed if the Organisation can constrate conformance with requirements in this standard.	Yes ⊠ No □
Findings: Se	ee above	
2.2.3. The C	Organisation shall recalculate the <i>base year carbon footprint</i> when following cases significantly change <sup>4</sup> base year emissions data:	
a)	structural changes involving transfer of ownership or <i>control</i> of existing emission-generating activities or operations (due to mergers, acquisitions, and divestments or outsourcing and insourcing activities);	
b)	changes in <i>calculation methods</i> or improvements in the accuracy of <i>emission factors</i> or <i>activity data</i> ;	Yes ☐ No ☐ N/A ⊠
c)	discovery of significant errors, or several errors collectively significant; or	
d)	changes to categories or activities included in the Scope 3 inventory.	
Findings		

<sup>&</sup>lt;sup>3</sup> This would be considered the date in which the agreement with Preferred by Nature is signed. For example, if the agreement is signed in 2023, 2020 reflects the earliest *base year*.

<sup>&</sup>lt;sup>4</sup> The change is considered significant when it results in a minimum of 10% over- or underestimation of the *base year carbon footprint;* however, a lower minimum *threshold* may be instituted by the Organisation.



2.2.4. A recalculation of the base year carbon footprint should not occur where the Organisation experiences organic growth or decline, such as an increase or decrease in production output, changes in product mix, and closures and openings of operating units that are owned or controlled by the Organisation. The organisation should have an internal baseline recalculation policy that corresponds with section 2 requirements.	Yes ☐ No ☐ N/A ⊠		
Findings:			
2.2.5. The Organisation shall use the base year carbon footprint as a reference for tracking emissions and reductions and, where applicable, carbon offsets and/or insets over time.	Yes ⊠ No □		
Findings: N/A			
3. Calculation of carbon footprint			
3.1. Identifying emission sources			
3.1.1. The Organisation shall include in the <i>carbon footprint</i> calculations all emission sources required in Annex I unless otherwise justified per 1.4.2.	Yes ⊠ No □		
Findings: All emission sources were included in the calculation as required by Ar	nnex I.		
3.1.2. The Organisation shall include Scope 2 emissions based on both the emissions factors from contractual instruments (market-based method) and the average energy generation emission factors for a defined geographic location (location-based method). The market-based method should then be used in defining the baseline if it meets the quality criteria set out in GHG Protocol - Scope 2 Guidance and if not, the location-based should be used <sup>5</sup> .	Yes □ No ⊠ N/A □		
Findings: Location based emission factor was used. However, the source of the emission factor provided by the organization was representing the whole USA. During the interview with the responsible person, it was revealed that the emission factor used in the calculation was specific for Pennsylvania, however, the source of the emission factor was not provided to the assessor.  OBS 01/23			
3.1.3. Any biogenic emissions or <i>removals</i> and <i>land-use change impacts</i> occurring in the <i>product boundary</i> shall be reported separately in the <i>inventory</i> results, when applicable.	Yes ☐ No ☐ N/A ⊠		
Findings: Even though the product contains biogenic carbon it was not reported in the LCA study. Land use change impact is evaluated within other indicators of SFP.			

<sup>&</sup>lt;sup>5</sup> On the occasion that none of the Organisation's energy-consuming facilities exist in areas where *market-based instruments* provide data, the Organisation need only report per the *location-based method*.



3.1.4. The Organisation may include <i>biogenic carbon</i> stored in <i>final product</i> s that is not released to the atmosphere based on the carbon stored in the product after the <i>100-year assessment period</i> . Assumptions and calculations of the <i>storage</i> profile shall be documented (see Annex V).	Yes ☐ No ☐ N/A ⊠	
Findings: See above		
3.1.5. <i>Avoided emissions</i> shall not be included in the <i>inventory</i> but may be reported separately.	Yes ☐ No ☐ N/A ⊠	
Findings:		
3.2 Choosing calculation methods		
3.2.1. The Organisation shall justify <i>method</i> (s) for calculating the <i>carbon footprint</i> <sup>6</sup> (e.g. sector specific calculation tools, spreadsheets etc.).	Yes ⊠ No □	
Findings required if NO:		
3.2.2. Companies shall use the most accurate <i>calculation method</i> available to them.	Yes ⊠ No □	
Findings: The organization has outsourced the calculation to external experts when the most accurate calculation model.	ho have applied	
3.2.3. In case updated <i>sector</i> or <i>product specific rules</i> exist, these should be applied <sup>7</sup> .	Yes ☐ No ☐	
Findings:		
3.2.4. <i>Carbon footprint</i> calculations shall be made exclusive of any purchases of <i>carbon offsets</i> .	Yes ☐ No ☐	
Findings: No carbon offsets were purchased so far.	14771	
3.3 Collect emission data, choosing emission factors, and calculating results		
3.3.1. The <i>carbon footprint</i> shall be based on <i>primary data</i> for all processes owned or operated by the Organisation. For other processes, including those involving <i>indirect emissions</i> , the Organisation shall use <i>primary data</i> if available and otherwise use <i>secondary data</i> from a relevant and authoritative source.	Yes ⊠ No □	
Findings: The organization used primary data for all processes owned and operated by them. For the majority of the calculations CSE used mainly the Ecoinvent database. For the estimation of energy consumption and related CO2 emissions it was assumed that equal energy per Guitar was consumed for the total production of 44,790 Guitars in Nazareth facilities in 2022. In the case of raw materials two materials were not included in the final report as there were no efficient data to proceed with the calculations. Those materials were: 0.0022Kgr of Fiber-Black and 0.0004 kg of Decal-ink.		
As their weight and volume on the final product is very low, we assume that their contribution on the total LCA of the final product would be low. Also, the main material consisting of those two raw materials for the guitar are fiber and paper which have very low environmental impact.		

<sup>&</sup>lt;sup>6</sup> The Organisation must also document any methods for calculating *land-use impacts* as well as *biogenic emissions* and *removals*, when applicable. This point pertains to both corporate and product inventories.

<sup>&</sup>lt;sup>7</sup> e.g. ISO 16759 Quantifying and communicating the *carbon footprint* of print media products; Product Environmental Footprint Category Rules and Organisation Environmental Footprint Sector Rules.



For the wood as raw material, average emissions factors (from Ecoinvent Database) were used for the calculations of Ebony, European Spruce, Mahogany, Sipo and Sitka Spruce.(In this case carbon variations may occur)  For the strings manufacturing for the brass ferrules (ball-ends) a mixture of 80% copper and 20% Zinc has been assumed and for the copper-nickel alloy wrap wire a mixture of 60% copper and 40% zinc has been assumed for final calculations.			
3.3.2. The Organisation shall identify and justify the method for collecting			
emission data across the product life cycle as well as the sources of			
data, emissions factors, and any techniques used to collect data via sampling or estimation.	Yes ⊠ No □		
Findings: The organization has presented document "LCA report for the guitar – OM Biosphere Model" where method for collecting emission data across the product life cycle as well as the sources of data, emissions factors, and any techniques used to collect data are covered.			
3.3.3. GHG emissions shall be calculated using <i>emission factors</i> from reliable			
and updated sources (e.g. government agencies or industry associations) where quantifications are based on calculations (e.g.	Yes □ No □		
associations) where quantifications are based on calculations (e.g. activity data is multiplied by an emission factor) instead of direct			
measurement of emissions.	N/A ⊠		
Findings: Emission factors provided by Ecoinvent, and other databases were us these sources were used:	ed. Namely		
Ecoinvent Database (CSE is an official user of the Database)			
U.S. Energy Information Administration (EIA)			
https://www.epa.gov/climateleadership/ghg-emission-factors-hub			
• Publications			
How Green Are Trees? — Using Life Cycle Assessment Methods to Assess Net Er Benefits - Aaron C. Petri; Andrew K. Koeser	nvironmental		
High-Carbon Steels - Metalworking Fluids (MWFs) for Cutting and Grinding, 201	2		
Life Cycle Assessment of Wire + Arc Additive Manufacturing compared to green sand casting and CNC milling in stainless steel Bekker, Anne; Verlinden, Jouke, 2018			
Emission of CO2 and CH4 From 13 Deadwood Tree Species Is Linked to Tree Species Identity and Management Intensity in Forest and Grassland Habitats – 2022			
3.3.4. The Organisation shall use <i>emission factors</i> that are relevant to the process or activity concerned and current at the time of quantification (e.g. kgCO <sub>2</sub> e per kWh for the year under calculation), whenever possible.	Yes □ No □ N/A ⊠		
Findings:			
3.3.5. The Organisation shall convert emissions data <sup>8</sup> into CO2 equivalent			
though Global Warming Potential (GWP) factors <sup>9</sup> .  N/A			
Findings: All emission were presented in CO2e.			

<sup>&</sup>lt;sup>8</sup> Emissions data may stem from *direct emissions* data or by multiplying *activity data* by an emissions factor.

 $<sup>^9</sup>$  GWP values may be obtained from the Intergovernmental Panel on Climate Change (IPCC) or IPCC GWP values approved by the United Nations Framework Convention on Climate Change (UNFCCC).



3.3.6. The Organisation shall avoid double counting of emissions reductions between two or more entities <sup>10</sup>	Yes ⊠ No □
Findings: No reductions were reported	
3.3.7. The Organisation shall ensure that the use of any <i>energy attribute</i> certificates demonstrate real emissions reductions (as based on green or <i>renewable energy</i> ) and that such reductions have not been achieved through <i>carbon offsets</i> .	Yes ⊠ No □
Findings: No reductions were reported	
3.3.8. The <i>carbon footprint</i> shall be expressed in relation to the specified <i>unit</i> of analysis in kgCO <sub>2</sub> e or in tCO <sub>2</sub> e (e.g. kgCO <sub>2</sub> e per single production unit or per m³ of product) and in absolute terms as an amount of tCO <sub>2</sub> e.	Yes ⊠ No □ N/A □
Findings: The unit of analyses is one guitar OM Biosphere Model	
3.4 Allocations	
3.4.1. The Organisation shall avoid or minimise <i>allocations</i> where possible.  This can be done by gathering additional product-specific data from value chain partners, developing models to estimate emissions related to products produced, subdividing a common process to distinguish product inputs and outputs, or expanding the system boundaries.	Yes ⊠ No □
Findings: The organization has avoided allocations and used these only in cases were provided.	where no data
E.g. For the strings manufacturing for the brass ferrules (ball-ends) a mixture of and 20% Zinc has been assumed and for the copper-nickel alloy wrap wire a mixture of copper and 40% zinc has been assumed for final calculations.	
3.4.2. If <i>allocations</i> cannot be avoided, they shall be based on a physical relationship (e.g. mass, volume, number of outputs) or on an economic relationship as a second alternative.	Yes ⊠ No □
Findings: See above	
3.4.3. The Organisation shall identify and justify <i>allocation</i> methods.	Yes ⊠ No □
Findings: The organization has presented document "LCA report for the guitar - Model" where allocation methods are described and justified.	OM Biosphere
3.4.4. For <i>allocations</i> of recycled input or recyclable output the Organisation shall use the <i>recycled content</i> or <i>closed loop approximation method</i> <sup>11</sup> , or a method based on relationships expressed in 3.4.2 or <i>sector/product specific rules</i> .	Yes □ No □ N/A ⊠
Findings: N/A	

 $<sup>^{10}</sup>$  Double counting of emissions reductions occurs when more than one Organisation counts a GHG reduction within the same emission scope or the same Scope 3 emission source (see Annex I).

<sup>&</sup>lt;sup>11</sup> For information on the *recycled content* and *closed loop approximation methods* refer to GHG Protocol - Product Life Cycle Accounting and reporting Standard or PAS 2050 - Specification for the assessment of the life cycle greenhouse gas emissions of goods and services.